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The book's title comes from Ferrazzi's recommendation that you never eat alone; he uses sharing meals as an example of one way to include others in whatever you're doing. Ferrazzi's main idea is that instead of cold, calculating,

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traditional networking, you should make genuine friends.

Never Eat Alone: And Other Secrets to Success, One ...

Never Eat Alone: And Other Secrets to Success, One Relationship at a Time Hardcover - Laser printed, February 22, 2005. by. Keith Ferrazzi (Author) > Visit Amazon's Keith Ferrazzi Page. Find all the books, read about the author, and more. See search results for this author.

Never Eat Alone: And Other Secrets to Success, One ...

Overall, Never Eat Alone is an informative networking book. Its main idea is innovative - connecting and sharing as opposed to just collecting important names in your network - compared to the majority of other networking books. Ferrazzi, in his conversational tone, makes the 376 pages go fast.

Amazon.com: Never Eat Alone,

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Expanded and Updated: And ...

His way with people truly makes him a star. In *Never Eat Alone*, he has taken his gift and created specific steps that are easily followed, to achieve great success." —Robert Kotick, Chairman and CEO, Activision

Amazon.com: Never Eat Alone: And Other Secrets to Success ...

As Ferrazzi discovered early in life, what distinguishes highly successful people from everyone else is the way they use the power of relationships-so that everyone wins. In *Never Eat Alone*, Ferrazzi lays out the specific steps-and inner mindset-he uses to reach out to connect with the thousands...

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Amazon.com: Never Eat Alone, Expanded and Updated: And the ...

Master networker Keith Ferrazzi says the secret is in reaching out to others. As he discovered early in life, what distinguishes highly successful people is the way they use the power of relationships - so that everyone wins. *Never Eat Alone: Expanded and Updated* lays out the steps and mindset Ferrazzi uses to connect with thousands of colleagues, friends and associates: people he has helped and who have helped him.

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In *Never Eat Alone*, he has taken his gift and created specific steps that are easily followed, to achieve great success."
—Robert Kotick, Chairman and CEO, Activision "Keith's insights on how to turn a conference, a meeting, or a casual contact into an extraordinary

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opportunity for mutual success make invaluable reading for people in all stages of their professional and personal lives.

Never Eat Alone, Expanded and Updated: And Other Secrets ...

Never Eat Alone Quotes Showing 1-30 of 151 “Success in any field, but especially in business is about working with people, not against them.” — Keith Ferrazzi, *Never Eat Alone: And Other Secrets to Success, One Relationship at a Time*

Never Eat Alone Quotes by Keith Ferrazzi

Never eat alone: The dynamics of status are the same whether you're working at a corporation or attending a society event— “invisibility” is a fate worse than failure.

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In *Never Eat Alone*, Ferrazzi lays out the specific steps--and inner mindset--he uses to reach out to connect with the thousands of colleagues, friends, and associates on his contacts list, people he has helped and who have helped him.

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In Never Eat Alone, Ferrazzi presents the specific steps and mindset he uses to connect with the thousands of individuals in his Rolodex. Ferrazzi's form of connecting to people is based on generosity, helping friends connect with other friends.

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